

Town of Milton
115 Federal St
Milton, DE 19968



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April 11, 2013

**REQUEST FOR PROPOSAL
2013-01**

① 15 Posts but
23 signs
would be plus 8x196
1568

② Submission showed
horizontal signs. These
should be
vertical +
meet dimension
signs as
submitted
by Ad Hoc Comm

Project Description

Address signage in Cannery Village development in the Town of Milton must be modified in order to efficiently direct emergency response personnel to the correct property. Standards and styles have been determined. Proposals shall be inclusive of all components described in the Scope of Work.

Bid Tabulation

Proposals were due by 4:30 pm on April 10, 2013. The Following is the Bid Tabulation.

Respondent #1 – Quillen Signs (Milton, DE)

Signage Series	Price Per/each	Series Total	
Series #1 – Hotel Signage	\$636.00/each	① \$9,540	+ 1568 = 11,108
Series #2 – Garage Signage	\$96.00	② \$16,704.00	16,704 ?
Series #3 – Un-addressed Lanes	\$196.00	③ \$2,352	2,352 ?
Total		\$28,596.00	\$39,164

There were no other respondents.

③ Description submitted is
not what is desired

Project Award

The specifications of RPF #2013-01 detail a qualifications-based selection process. Selection of a vendor is not entirely based upon pricing. The demonstrable ability to provide the product or service, over both the installation and warranty (or scheduled maintenance) period is an integral part of the selection process.

Special Considerations

This project has not been budgeted as part of the operations or maintenance of municipal streets. The streets are not currently owned by the municipality. The project is, therefore, not eligible for Municipal Street Aid Fund (a State of Delaware grant program) support.

A project-specific authorization for funding must be approved by the Milton Town Council. The subject will be an agenda item for the next regularly scheduled Council meeting.

Wilmer E. Abbott, IV MPA
Town Manager